The year has finally come. Are you prepared for big changes?

Significant changes have taken effect in our industry. With the increase in federal minimum SEER/IEER efficiency requirements mandated for AC systems and heat pumps by the U.S. Department of Energy as of January 1, 2023*, we followed up with HVAC contractors and wholesalers about their knowledge of and preparation for the changes.

Talking to original equipment manufacturers
Attending product information meetings
Creating a new inventory plan
Training service personnel
Developing new marketing plans for new standards

Source: Emerson Commercial and Residential Solutions “Market Research Report HVAC Regulations Tracker” July 2022

*13 states have requirements for chillers to transition in 2024. Heat pump pool heaters and heat pump water heaters are not currently in scope.

Regulations awareness is on the rise.

91% are aware of the upcoming regulatory changes
61% have at least a basic understanding of requirements
21% have an extensive understanding of these regulations and requirements

80% of respondents say their operations are affected by the new standards. Here’s how they’re responding:

Here are the biggest challenges faced by contractors and wholesalers regarding residential and commercial AC energy efficiency regulations

Creating new inventory plans
Developing new marketing plans

How can Emerson industry professionals help overcome these challenges?

- We offer numerous tools that help businesses manage their inventory with more efficiency and less risk.
- Emerson has a broad range of manuals, guides, data sheets and marketing materials to help keep customers up to date on the latest standards and product information.

Emerson's here to keep you regulation-ready in 2023 and beyond. Here’s how:

Visit our air conditioning regulations website
Learn more about our next-generation Copeland™ compressors
Subscribe to our emails
Register for a training course

Source: Emerson Commercial and Residential Solutions “Market Research Report HVAC Regulations Tracker” July 2022