With the Department of Energy increased minimum efficiency for residential air conditioning taking effect in January 2023, the HVACR industry is challenged with preparing now.

How prepared are contractors and wholesalers?

- **93%** Lack extensive understanding of the business requirements
- **70%** Have not taken action in response to the regulations
- **30%** Have trained service people or technicians
- **NEARLY 20%** Have developed a new marketing plan

To prepare for efficiency requirements, considerations include:

- **50% PLUS** Are concerned with creating a new inventory plan
- **39%** Feel they will be affected by increased costs
- **32%** Believe they will be impacted by changes in equipment
- **72%** Expressed concerns around attending product information meetings

We're here to help you prepare for tomorrow's challenges today.

- **Visit** our air conditioning regulations website
- **Learn more about** our next-generation Copeland™ compressors
- **Subscribe to** our emails
- **Register for a** training course

Source: Regulations Readiness Survey, December 2019 | © 2020 Emerson Electric Co. All rights reserved.