## DO HOMEOWNERS **LOVE** THEIR CONTRACTORS AS MUCH AS THEY **LOVE** THEIR COMFORT?



Emerson surveyed homeowners about their HVAC systems and their contractors. What emerged was their love for comfort.

## Homeowners who love their contractors...



Take the advice of their contractor seriously



Were educated about high efficiency systems



Say their systems keep them comfortable year round



Are satisfied with their system overall

## Great service leads to great relationships

of satisfied homeowners who recently bought a new HVAC system relied on references from friends and family



Homeowners are more satisfied with contractors who also do diagnostics NEARLY
50%
of contractors used by
happy homeowners are
authorized dealers of the
HVAC manufacturer

## Satisfied homeowners do their homework

**53%** used a local contractor as their source for research

**21**% consulted the AC & Heating Connect website

They're more likely to be familiar with government regulations and terms like ENERGY STAR®,

SEER and HSPF

They also know the specifications of their current system

To learn more, visit AC-HeatingConnect.com.

